

Reputations and Games

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Reputation – A game-theoretic view

- Need repeated (pair-wise) interactions between agents = repeated games
- What does an agent do in a game?
She plays a **(mixed) strategy** ... which may change over time, depending on opponent, etc.
- Her “reputation” should be a function of this time-varying mixed strategy.

Repeated vs One-Shot Game: Example

- Prisoner's Dilemma

	Defect	Cooperate
Defect	-6	-1
Cooperate	-9	-2

*Payoffs to row player;
Symmetrically to column player*

- Game-theorists talk about “type” of player – defecting type or cooperating type
- Reputation: inferred type of a player based on repeated observation

To study value of reputation manager...

- Consider a 2-player game:
- Assume player Alice plays Bob repeatedly
- **New twist: A does not know the payoff matrix**
- Instead she must balance **exploration** and **exploitation** to minimize **regret**
- **Exploration:** A seeks to learn new matrix entries
- **Exploitation:** A seeks to profit from known entries
- **Regret:** A's lost payoff compared to the situation where she knows the matrix to start with



If A knew B's type ...

- In zero-sum games she can identify her optimal strategies and learn payoffs for them with very little regret - $O(n)$ regret where n is the number of strategies available to her. (This is best possible!)
- If instead she doesn't know B's type, best we can do currently is $O(n^2)$ regret. Probably can't be beaten in general.
- **Thus in this model, a reputation manager makes a big difference!**



More ways RMs can help

- Use player's behavior to estimate distribution of their types and their utilities for various outcomes
- If we assume a Bayesian prior on types, then we can design mechanisms [Z. Huang and Bei] that
 - Cause players to tell the truth about their types
 - Produce approximately optimal social welfare in some important resource allocation problems
- Reputation managers can give us these Bayesian priors



More on Zhiyi-Bei result

- Mechanism design in Bayesian model for many optimization problems:
 - Combinatorial resource allocation
 - Submodular maximization
- These problems are known to be difficult to solve even approximately in worst-case model
- But in the Bayesian model (realized by having a reputation manager) there are good approximate solutions



Future Work

- Explore other possible definitions of reputation in the game-theoretic context
 - Altruism: Each player has an altruism parameter a that corresponds to their reputation
 - Player gets payoff which is their own + a *(everybody else's)
 - Player's reputation is a and must be discovered
- In games with multiple equilibria: reputation is a way of describing which equilibrium a player prefers.



Conclusions

- Game-theoretic frameworks can be used in two stages of our Trust Management infrastructure:
 - Defining and computing reputations
 - Making decisions based on these reputations
- While problems are still challenging, intractable problems assuming a worst-case adversary, could become tractable in this game-theoretic setting
- To use this idea one needs a more complete set of models for adversaries seeking to optimize their own objective functions